

# **VIETNAM DAILY**

### [Market Commentary]

The VN-Index extended losses on securities and steel stocks with a sharp fall in trading volume

### [Futures/ETFs]

Futures contracts followed the decline of the VN30-Index

### [Market Movers]

VNM, DCM

### November 23, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	946.00	-0.64
VN30	938.73	-0.72
VN30 futures	924.10	-0.21
Hanoi	191.00	-1.88
HNX30	297.90	-2.73
UPCoM	67.65	-1.11
USD/VND	24,846	+0.02
10-yr govt bond (%)	4.89	+0
Overnight rate (%)	5.41	+41
Oil (WTI, \$)	81.59	+0.79
Gold (LME, \$)	1,744.03	+0.22



## **Market Commentary**

VNIndex 946.00P (-0.64%) Volume (mn shrs) 542.1 (-41.7%) Value (U\$mn) 316.3 (-52.9%)

HNXIndex 191.00P (-1.88%)
Volume (mn shrs) 65.0 (-36.1%)
Value (U\$mn) 26.8 (-38.5%)

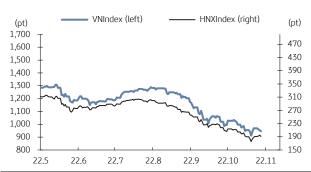
UPCoM 67.65P (-1.11%)
Volume (mn shrs) 28.0 (-36.7%)
Value (U\$mn) 8.9 (-48.3%)

Net foreign buy (U\$mn) +4.9

The VN-Index extended losses on securities and steel stocks with a sharp fall in trading volume. Foreign investors were net buyers, focusing on Sacombank (STB, +3.6%), Masan Group (MSN, +1.2%), and PV Power (POW, +1%). According to the Vietnam Steel Association (VSA), steel inventories by October 31 were up 26% over the same period last year to 1.45 million tons, adding additional strain on the profit margins of steel producers. Steel stocks plunged on the news, namely Hoa Phat Group (HPG, -6.76%), Hoa Sen Group (HSG, -6.3%), and Nam Kim Steel (NKG, -5.43%).

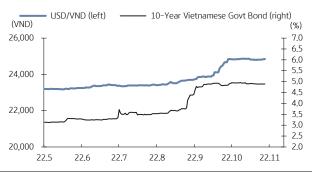
High production costs dampened 3Q22's earnings of many coal enterprises, which sent Vinacomin – Coc Sau Coal (TC6, –10.00%), Vinacomin – Nui Beo Coal (NBC, –2.78%), Vinacomin – Vang Danh Coal (TVD, –4.94%) lower.

### VN Index & HNX Index



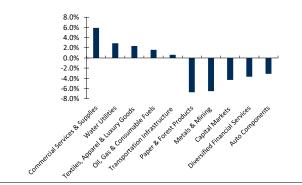
Source: Bloomberg, KB Securities Vietnam

### USD/VND & 10-year government bond rates



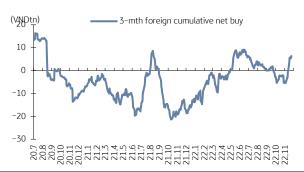
Source: Bloomberg, KB Securities Vietnam

### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

### Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

## **Futures/ETFs**

VN30 938.73P (-0.72%)
VN30 futures 924.1P (-0.21%)
Open 933.0P
High 948.0P
Low 915.8P

Futures contracts followed the decline of the VN30-Index. The basis opened at the intraday low of -20.14bps, then narrowed and fluctuated around -10.36bps before closing at -14.63bps. Trading volume decreased slightly today.

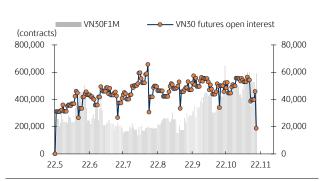
Contracts 544,231 (-7.9%)

### VN30 futures & VN30 index

#### (pt) VN30F1M VN30 1,600 1,500 1,400 1,300 1,200 1,100 1,000 900 800 225 226 227 22.8 229 22 10 22 11

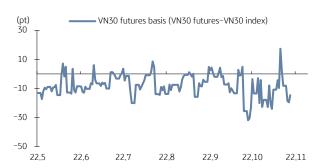
Source: Bloomberg, KB Securities Vietnam

### VN30 futures volume & open interest



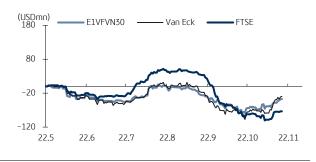
Source: Bloomberg, KB Securities Vietnam

### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

### Vietnam ETFs - 3-mth cumulative net buy

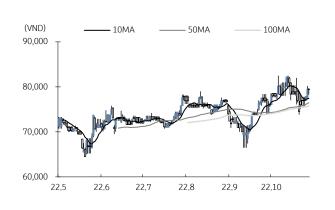


Source: FiinPro, KB Securities Vietnam

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### **Market Movers**

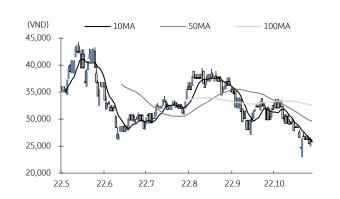
### Vinamilk (VNM)



Source: Bloomberg, KB Securities Vietnam

- VNM closed down 0.13% to VND79,400.
- Brand Finance 2022 reported that VNM had surpassed two
  other big names to take the leading position in the Top 3 Most
  Potential Milk Brands in the world. Its brand value increased
  impressively by 18% compared to last year to USD2.8 billion,
  and VNM is now ranked 6th in the Top 10 Most Valuable Dairy
  Brands.

### PV Ca Mau Fertilizer (DCM)



Source: Bloomberg, KB Securities Vietnam

- DCM closed up 0.19% to VND25,800.
- By November 22, 2022, Ca Mau Fertilizer Plant could produce
   9 million tons of urea. Since its commercial operation, the
   plant's capacity has been optimized, with relatively low energy
   consumption in relation to others across the globe.

### **KBSV Model Portfolio**

### **KBSV Research Team**

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.72%	-0.82%
Cum, return	-38.87%	-30.65%

### Performance vs VN30 Index



### KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/11/23	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	40,500	0.7%	4.8%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
Binh Son					- High crack spreads would boost BSR's revenue and profit
Refinery (BSR)	22/06/30	13,300	-4.3%	-53.3%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung Quat Refinery
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	105,700	2.6%	37.9%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	104,500	-1.0%	-45.6%	- Positive long-term outlook for industrial park industry
(NTC)					- Healthy financial structure
57. 5. 5					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	70,200	0.3%	137.4%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	70,500	0.0%	190.6%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(1.1.1)					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	01/31/2020	24,400	2.1%	29.1%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
DI / C					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	108,200	-0.9%	47.4%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	13,800	-6.8%	23.9%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	16,700	-0.9%	62.5%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

# **Market Monitors**

Ho Chi Minh - Net foreign buys/sells

	,	56115	
	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
STB	3.6%	23.0%	81.0
MSN	1.2%	29.8%	28.2
POW	1.0%	4.0%	26.4
BID	2.6%	17.0%	25.4
PHR	2.7%	11.4%	22.6
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
NVL	-6.9%	5.3%	-193.0
E1VFVN30	-0.4%	92.2%	-81.9
HPG	-6.8%	19.7%	-45.5
DGC	1.8%	16.5%	-66.1
GAS	-0.9%	3.0%	-11.3

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Machinery	24.3%	TCH, HHS, SRF, SHA
Commercial Services & Supplies	15.7%	TLG, ILB, APC, ST8
Water Utilities	15.1%	BWE, TDM, SII, CLW
Construction & Engineering	8.7%	DIG, HDG, VCG, PC1
Textiles, Apparel & Luxury Goods	8.0%	PNJ, TCM, MSH, GIL
	Chg	Key
Top 5 worst performers	(%)	stocks
Trading Companies & Distributors	-7.7%	VPG, TSC, BTT, TNA
Gas Utilities	-7.5%	GAS, PGD, PMG
Paper & Forest Products	-4.6%	DHC, HAP, HHP, VID
Containers & Packaging	-2.6%	TDP, SVI, MCP, TPC
Real Estate Management &	-2.1%	VHM, VIC, NVL, BCM
Development		

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

Ticker	Chg (%)	For. own (%, -1d)	Net buy (VND bn)
PVS	-1.0%	16,4%	32.2
IDC	-5.8%	0.5%	16.9
CEO	-8.7%	0.3%	3.4
PVI	2.6%	58.9%	1.7
DTD	0.0%	0.1%	1.4
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
NDN	-2.9%	2.0%	-0.0
IVS	-8.5%	72.2%	-0.0
SLS	-3.9%	0.2%	-0.0
NBW	-10.0%	4.3%	-0.0
KVC	0.0%	0.8%	-0.0

Source: FiinPro, KB Securities Vietnam

### Sectors - Top 5 best/worst monthly performance

	, ,	
	Chg	Key
Top 5 best performers	(%)	stocks
Food Products	9.2%	VNM, MSN, KDC, VHC
Banks	6.0%	VCB, BID, VPB, TCB
Containers & Packaging	5.7%	TDP, SVI, MCP, TPC
Health Care Providers & Services	3.9%	TNH, JVC, VMD
Gas Utilities	0.9%	GAS, PGD, PMG
	Chg	Key
Top 5 worst performers	(%)	stocks
Paper & Forest Products	-38.3%	DHC, HAP, HHP, VID
Building Products	-27.6%	VGC, BMP, SHI, DAG
Trading Companies & Distributors	-26.6%	VPG, TSC, BTT, TNA
Diversified Financial Services	-26.4%	EVF, OGC
Construction & Engineering	-25.5%	DIG, HDG, VCG, PC1

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
Occion	Code	Company name	11100	(VNDbii, USDmn)	(VNDmn, USDmn)	(% - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	92,779 (3.7)	22.5	24.3	22.7	14.7	8.8	9.2	2.2	2.0	-2.1	-1.2	5.1	-3
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	150,513 (6.1)	26.6	6.3	5.2	35.9	22.6	21.9	1.3	1.1	-2.0	-1.1	-7.4	-4
Real	VRE	VINCOM RETAIL JS	34,850	79,190	41,946	17.8	23.9	16.4	-7.6	7.8	10.6	1.8	1.7	0.0	-1.5	9.0	-
estate	NVL	NO VA LAND INVES	45,853	(3.768)	(9.1)	31.3	8.4	7.0	6.7	14.1	15.2	1.2	1.0	-6.9	-30.1	-68.5	-
	KDH	KHANGDIENHOUSE	28,347	19,167 (833)	55,183	11.6	11.5	10.6	13.7	12.5	12.4	1.3	1.2	-2.7	7.9	-8.4	-
	DXG	DAT XANH GROUP	21,130	12,594 (547)	123,231 (5.0) 94,157	13.9	6.4	5.2	-	9.3	10.2	0.4	0.4	-5.9	5.3	-35.6	-
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441) 174,556	(3.8) 66,349	6.3	13.1	11.4	11.7	22.6	20.6	2.5	2.1	0.0	-2.1	8.1	
	BID	BANK FOR INVESTM	34,507	(7.586) 136,341	(2.7) 173,657	12.7	13.1	10.1	-5.3	17.4	19.2	1.9	1.6	2.6	4.8	14.7	
	TCB	VIETNAM TECHNOLO	38,900	(5.925) 137,021	(7.0) 203,779	0.0	3.7	3.3	14.3	20.6	16.8	0.7	0.6	0.7	-0.5	-3.9	
	CTG	VIETNAM JS COMM	28,512	(5.955) 101,381	(8.2) 276,926	1.4	6.6	5.6	50.3	17.8	20.0	1.1	1.0	2.1	-1.6	12.7	
Banks	VPB	VIETNAM PROSPERI	15,296	(4.406) 73,327	(11.1) 231,340	0.0	5.4	5.4	18.8	19.5	15.6	1.0	0.9	-2.9	-2.9	-3.2	
	MBB	MILITARYCOMMERC	16,173	(3.187) 40,641	(9.3) 45,600	0.0	4.1	3.5	14.6	24.6	23.0	0.9	0.7	-0.6	4.0	-2.5	
	HDB	HDBANK	16,320	(1.766) 33,548	(1.8) 427,975	4.2	4.7	4.1	23.3	23.3	21.4	1.0	0.8	0.0	-1.7	-11.2	
	STB	SACOMBANK	18,600	(1.458) 28,732	(17.2) 78,317	14.0	8.1	2.7	26.5	13.7	26.3	0.9	0.7	3.6	8.4	9.7	
	TPB	TIEN PHONG COMME	20,630	(1.249) 22,745	(3.2)	0.0	5.4	4.6	37.4	20.4	19.7	1.0	0.8	-3.1	-4.1	-0.5	
	EIB	VIETNAM EXPORT-I	18,500	(988) 45,950	(4.4) 40,625	0.2	9.1	7.8	27.3	17.7	14.6	1.2	1.1	0.8	-0.3	-47.1	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(1.6) 6,193	21.0	17.0	13.8	15.8	9.9	11.5	1.6	1.5	1.0	2.9	1.2	
	BMI	BAOMINHINSURANC	22,250	(106) 19,947	(0.2) 305,662	14.2	0.5	0.7	9.1	45.0	- 42.4			-4.8	6.2	-18.5	
	SSI	SSISECURITIES C	20,676	(867) 9,108	(12.3) 172,477	55.4 71.9	9.5	8.7	-3.2	15.2	13.1	-	-	-3.4	6.4	-2.5 -23.7	
Securities	HCM	VIET CAPITAL SEC  HOCHIMINH CITY	21,154 22,265	(396) 8,907	(6.9) 127,514	52.4		•	-4.0	22.1	20.9			-6.8	7.6	-4.8	
	VND	VNDIRECT SECURIT	6,983	(387) 5,734	(5.1) 263,003	27.2			36.3	27.0	25.6			-6.2	0.5	-19.7	
	VNM	VIETNAM DAIRYP	109,000	(249) 227,805	(10.6) 164,885	42.1	19.4	17.3	4.0	26.9	29.4	4.8	4.7	-0.2	6.6	3.1	_
	SAB	SAIGON BEER ALCO	192,500	(9.900) 123,447	(6.6) 31,761	36.9	22.7	20.2	7.3	23.1	22.8	4.8	4.3	0.4	0.7	-5.7	
Consumer staples	MSN	MASAN GROUP CORP	79,250	(5.365) 111,712	(1.3) 100,907	16.5	24.5	17.6	-51.9	14.5	17.6	3.5	3.0	1.2	2.2	24.2	
	HNG	HOANG ANH GIA LA	12,450	(4.855) 13,801	(4.1) 19,538	48.8					_			-2.4	3.0	-6.4	
	VJC	VIETJETAVIATION	131,800	(600) 69,042	(0.8) 22,841	11.0	42.4	26.9	-88.5	7.5	16.4	_		2.3	-1.5	-7.8	
Industrials	GMD	GEMADEPTCORP	33,100	(3.001) 9,976	(0.9) 35,478	10.8	14.2	13.8	-57.0	13.7	13.5	1.9	1.8	2.5	5.5	-4.8	
transport)	CII	HOCHI MINH CITY	22,600	(434) 5,398	(1.4) 62,317	38.4	4.1	22.0	65.7	14.3	2.4	0.5	0.5	-6.6	3.9	-27.1	
	ROS	FLC FAROS CONSTR	3,670	2,083	(2.5) #N/A	46.4	-	-	-92.4	-		-					_
Industrials	GEX	GELEXGROUP JSC	15,802	(091) 10,411	(#N/A) 165,835	37.7	-	-	- 14.4	-	-	-		-2.8	-0.4	-6.8	
(capital goods)	CTD	COTECCONS CONSTR	73,200	(452) 5,438	(6.7) 18,693	3.6	26.9	5.3	-52.4	1.0	4.8	-		0.0	9.8	-31.6	
3/	REE	REE	51,826	(236) 18,419	(0.8) 42,192	0.0	9.5	9.6	-4.5	16.4	15.3	1.4	1.2	0.3	4.2	-11.1	

Source: Bloomberg, KB Securities Vietnam

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Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	P/E	( X)	EPS CAG	ROE	( %)	P/B	( X)	Pe	rforma	nce (%	,)
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	37,398 (1.5)	46.1	14.8	15.9	-17.5	24.5	20.7	3.6	3.2	-0.9	-7.5	0.9	12.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	26,363 (1.1)	31.4	9.0	8.3	-10.5	19.8	19.9	-	-	4.2	10.1	-2.0	-4.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	1,134 (0.0)	34.1	17.1	6.4	-5.1	5.0	13.0	-	-	-1.2	4.3	-18.9	-49.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	620,053 (25.0)	18.0	3.9	3.4	21.9	19.9	19.3	0.8	0.7	-6.8	3.4	-18.3	-61.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	99,603 (4.0)	36.5	3.0	4.5	-0.5	40.1	23.5	1.0	0.9	0.7	-1.9	-17.4	-27.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	126,241 (5.1)	46.5	4.0	6.1	-4.5	41.5	22.9	1.4	1.3	0.2	-2.3	-13.6	-29.
	HSG	HOA SEN GROUP	18,864	11,063 (481)	135,560 (5.5)	38.9	3.9	3.6	67.9	11.0	11.4	0.4	0.4	-6.3	9.7	-31.0	-72.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	21,128	97.2	-	-	17.2	-	-	-	-	-4.5	9.4	-12.3	-67.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	27,920 (1.1)	4.6	17.7	9.6	-51.0	6.3	11.7	1.1	1.7	1.7	2.5	-15.4	-50.
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	122,039 (4.9)	39.9	-	14.9	- 11.9	0.4	3.7	0.5	0.5	-4.2	0.0	-31.8	-39.
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	30,426	35.9	7.0	6.5	2.2	14.6	14.4	1.0	0.8	4.2	12.9	0.0	-27.
	MWG	MOBILEWORLD INV	46,500	(2.826)	160,246 (6.5)	0.0	10.7	8.0	14.4	24.3	27.6	2.0	1.6	0.7	0.1	-25.6	-40.
0	PNJ	PHUNHUANJEWELR	87,500	19,895	30,735	0.0	14.6	12.6	2.4	24.3	21.8	2.9	2.5	2.6	9.0	1.0	9.
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	(0.1)	70.6	-	-	-	-	-	-	-	-5.5	17.2	-41.2	-66.
	FRT	FPT DIGITAL RETA	18,800	(097)	(4.6)	30.3	13.2	10.6	-75.2	29.0	25.6	3.2	2.5	-2.1	-2.8	-15.3	-7.
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	27,766	34.6	5.8	6.5	41.2	29.7	23.6	1.6	1.5	2.7	9.4	-11.7	-46.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	755 (0.0)	45.4	11.6	10.9	10.7	22.0	21.1	2.6	2.3	-0.8	0.6	-8.9	-27.
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	61,301 (2.664)	90,363	0.0	14.2	11.8	15.5	27.4	28.9	3.7	3.0	0.0	1.7	-4.6	-9.

Source: Bloomberg, KB Securities Vietnam

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### Investment ratings & definitions

### **Investment Ratings for Stocks**

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### **Investment Ratings for Sectors**

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

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